Dear Friends of the MetroWest YMCA,

Since 1960, the MetroWest YMCA has worked to strengthen the foundations of our MetroWest community through programs focused on youth development, healthy living and social responsibility. We actively listen to our members and community leaders about unmet needs and work to address them.

In 2015 over 20,000 children, adults, families and seniors participated in and were impacted by Y programs and services. We are grateful for the many volunteers, staff and donors who helped make this possible.

This year we are recognizing our community connections that have made a big impact at our Y and within our community. Some highlights include: the expansion of our School’s Out program into Hopkinton and Ashland locations; the growth of our swimming lessons utilizing the Joseph P. Keefe Technical School’s pool and our new relationship with the Boston Athletic Association that enabled us to field a team of 15 runners who agreed to be ambassadors for our Y and raise a minimum of $5,000 each for our financial aid program and key programs like LIVESTRONG® at the YMCA and the High Flight program for at-risk-teens.

The MetroWest YMCA ensures that every individual has access to the essentials needed to learn, grow and thrive. Over 2,750 low income children, families, adults and seniors participated in our programs with the help of financial assistance.

Nearly 1 million dollars in financial assistance was provided to low-income kids, families and seniors in 2015. This scholarship aid enabled every individual, regardless of his or her economic situation, with the opportunity to participate in swim lessons, summer camp, child care, teen outreach, and health and wellness programs.

The MetroWest YMCA provides relevant and impactful programs that enrich our community and we work to respond to important community issues every day, whether through diabetes prevention programs or with addressing the summer learning loss through camp programs.

We are grateful for the support we have received from our members and the community, and look forward to continuing these relationships. We appreciate the many people who are part of our Y family and community.

Emmett Price III
Chair, Board of Directors

Richard A. MacPherson
President & CEO

MISSION STATEMENT
The MetroWest YMCA is dedicated to providing programs and services that build healthy spirit, mind, and body for all.
COMMITTED TO OUR CAUSE
BOARD OF DIRECTORS & AUCTION SPONSORS

We greatly appreciate the many community donors, volunteers and partners who have supported our Y’s work in 2015.

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James DiGioomo
Ron Foisy
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Paula S. Martin
Pamela McDonough
Mark Miller
Kerry Morgan
Susan Moschini
Emmet Price, III
Daniel Romano
Graham Ruggie
Mark Urlage

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David Miles
Donna Kilcoyne Orthoefer
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Scott Provost
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Aimee Siers
Pat Walker
Tom Weierman
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Adrian Haugabrook
George Hulme
Helen Lemoine
Burt Marmer
Scott Richardson
Penny Williams

The 10th Annual MetroWest YMCA Charity Auction was terrific! Our gratitude goes to the sponsors as well as the hundreds of auction item donors and the many auction attendees who purchased the items. Over $52,000 was raised for financial assistance for kids and families.

Presenting Sponsor ($5,000)
Fletcher Tilton PC
Herb Connolly Auto Group

Platinum Sponsorship ($2,500)
ADI Contracting
MetroWest Medical Center

Gold Sponsors ($1,000)
AAFCPAs
Anonymous
Arbella Insurance Foundation
Boston Private Bank & Trust
Fitts Insurance Agency, Inc.
Gray Equity Management, LLC
Janez Design
Middlesex Savings Bank
Samet & Company PC

Silver Sponsors ($500)
Sally and Diego Betancourt
Consigli Construction Co., Inc.
Interactive Fitness
Needham Bank

Bronze Sponsors ($250)
Aimee Siers, Realtor, Century 21
Ellingwood Construction, Inc.
Framed in Time
JN Phillips Auto Glass

Save The Date!
11th Annual METROWEST YMCA Auction
Wednesday November 2, 2016
COMMUNITY

TOGETHER FOR A BETTER US

Working together with like minded organizations and companies, the MetroWest YMCA is able to reach more people in a more impactful way.

A Place to Turn
Accept
Ashland Decisions at Every Turn
Ashland Public Schools
Ashland Public Library
Ashland Sporting Association
BAA
Cambridge Camping
Century Health Systems
Christa McAuliffe Charter School
Corporate Volunteers from UWTC
Danforth Art
Early Childhood Alliance of Ashland & Framingham
EEC - Department of Early Education & Care
Framingham Basketball
Framingham Board of Health
Framingham Community Connections
Framingham Housing Authority
Framingham Public Schools
Framingham Public Library
Framingham Rotary Club
Framingham State University
Guidance and School Adjustment Counselors
  from service area school districts and the
  Middlesex DA’s Office.
Hopkinton Public Schools
Joint Ventures
Keefe Tech School District
Latino Health Insurance
Leadership MetroWest
MassBay Community College
MetroWest Prevention and Wellness Partnership
MetroWest Medical Center
Natick VNA
Edward M Kennedy Health Center
Performing Arts Center of MetroWest
SMOC
SOAR 55 (Service Opportunities After Reaching 55)
Town of Ashland
Town of Framingham
Town of Hopkinton
Town of Ashland Police & Youth & Family Services
Town of Holliston Parks & Rec., Police, Youth & Family Services
Town of Hopkinton Police, Parks & Rec., Youth & Family Services Dept.
Tufts Floating Hospital for Children
United Way of Tri-County
Violence Prevention Roundtable
Wayside Youth & Family Support Network

Cardiopulmonary program in action.
2015 PROGRAM HIGHLIGHTS

2,556 children and youth learned life-long water safety skills, became comfortable in water and gained confidence through swimming lessons.

1,216 seniors participated in the MetroWest YMCA’s therapeutic swimming, strength training and specially designed senior fitness and aquatics programs.

864 children enrolled in MetroWest YMCA Early Learning Centers and School’s Out before and after-school programs, developing their academic, social and emotional needs outside of school and home.

2,424 children made memories that last a lifetime - swimming, hiking and making friends at our summer camps in Hopkinton and Framingham.

2,059 youth became active, honed their skills and learned important life lessons through instructional and competitive sports programs, gymnastics and dance and enrichment programs.

4,465 program attendees explored new interests in the outdoor education programs, taking on team-building challenges that increased self-esteem and developed interpersonal skills at our MetroWest YMCA Family Outdoor Center in Hopkinton.

Hundreds of teens participated in weekly Y Teen Nights and afterschool activities, which provide a fun, safe, character building alternative for Friday & Saturday evenings.
BENEFACTOR’S CLUB
Donors who gave $2,500 plus
Ashland Sporting Association
Heather & Christopher Connolly, Jr.
Bea & Woolsey Conover
Townsend & Rosemary MacCoun
John C. & Eunice B. Morrison Charitable Foundation
Middlesex Savings Bank
Swim Team Parents
United Way of New England

GOLD PARTNER
Donors who gave $500-$749
Ashland Lions Club
Thomas R. Black
Joanna Connolly
Henry Connors
Nancy Devine
Dan P. Dube
GIVE WITH LIBERTY
Steven Greenberg
Michael Herbert
Hollliston Lions Club
Dawn Levasseur
Burton & Elaine Marmer
Pam McDonough
Cathleen McElligott
Master’s Swim Club
Jon & Maureen Simons
David Sommer
Phillip Song
Suzanne E. Spencer
The Clark Willis Fund
Walter Webb Family Foundation
Penny Williams
Mary Young

SILVER PARTNER
Donors who gave $250-$499
Robert Alan & Shirley Hui
Catherine Baker
Ellen M. Beyerle
Marsha Bornstein
James Brick
Paul Brodeur
Joya & Rick Casey
Paul A. Costa
Custodial Partners
Allen Cymerman
Decision Insight, Inc.
Joseph B. Dowd
Mark Drew
Lisa Druin
Dwight Everett
Barbara Gotal
Jennifer Henley
Suzanne Hermaly
Holliston Oil Service Company
Donald Hughes
Jali Medical Inc.
Brittany Josti
Kenneth & Karin Carey
Heidi Kaufman
Aparna Kumar
Helen Lemoine
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Jennifer Marsella
Jeanne McAllister
Terence Moynihan
Melinda Mullien
Donna Kilcoyne Orthoefer
Viswanathan Padmanabhan
Paul E. Paoletti
Paul M. Phipps Insurance
Pfizer Foundation Matching Gifts

RED TRIANGLE CLUB
Donors who gave $750-$999
Loren Dean
Paula S. Martin
Kerry Morgan
Emmett G. & Nicole Price, III
Daniel & Mary Romano
Sanofi Foundation for North America
Alex & Judy Wong

2015 MAJOR FUNDERS OF PROGRAM PROJECTS
Framingham Rotary Club
MetroWest Health Foundation
MetroWest Prevention & Wellness Partnership
The 200 Foundation
The MathWorks, Inc.
The TJX Foundation
Town of Ashland Selectmen Grant
Y State Alliance Youth at Risk Grant
YMCA of the USA

MAJOR DONORS TO PETE DONAHUE SCHOLARSHIP FUND
Gail Lauter
Jennifer Lauter
Lawrence Lauter

SPECIAL THANKS!
Thank you to the Family Outdoor Center’s camp staff who raised over $7,650 through their Camp Auction and gifts for the Annual Campaign.

Thank you to Alek Sudan for representing the Y in the 2015 Boston Marathon and for raising over $5,000.

Thank you to the 15 members of the MetroWest YMCA Boston Marathon Team: Michael Bordonaro, Kevin Cuomo, Paul Fleming, Rich Green, Charla Greene, Will Hennessy, Keirisa Johnson, Jeff Lassaline, Camila Lyrio, Lauren Marciszyn, Liz Mason, Tim McDonald, Duane Novotni, Allison Sowsy and Jess Yarmosky who had, by December 31, 2015 already raised over $25,800 toward their 2016 goal of $75,000.
### STATEMENT OF ACTIVITY
YEARS ENDED DECEMBER 31, 2015

**SUPPORT AND REVENUE:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Fees</td>
<td>$5,460,950</td>
</tr>
<tr>
<td>Membership Dues</td>
<td>3,124,265</td>
</tr>
<tr>
<td>Contracts and Grants</td>
<td>819,473</td>
</tr>
<tr>
<td>Contributions and United Way Allocations</td>
<td>390,177</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>91,939</td>
</tr>
<tr>
<td><strong>Total Support And Revenue</strong></td>
<td>9,886,804</td>
</tr>
</tbody>
</table>

**EXPENSES:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Instructional and Recreational Programs</td>
<td>6,138,808</td>
</tr>
<tr>
<td>Camping Programs</td>
<td>1,847,307</td>
</tr>
<tr>
<td>Child Care Programs</td>
<td>320,806</td>
</tr>
<tr>
<td>General and Administrative</td>
<td>932,645</td>
</tr>
<tr>
<td>Fundraising</td>
<td>203,888</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>9,443,454</td>
</tr>
<tr>
<td>Changes In Net Assets From Operations</td>
<td>443,350</td>
</tr>
</tbody>
</table>

**NON-OPERATING ACTIVITIES:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment return, net of fees</td>
<td>(22,724)</td>
</tr>
<tr>
<td><strong>Total Non-Operating Activities</strong></td>
<td>(22,724)</td>
</tr>
<tr>
<td>Changes In Net Assets</td>
<td>420,626</td>
</tr>
</tbody>
</table>

**NET ASSETS,** beginning of year                  | 8,478,992   |
**NET ASSETS,** end of year                        | 8,899,618   

### STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2015

**CURRENT ASSETS:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$1,888,948</td>
</tr>
<tr>
<td>Accounts Receivable, Net of Allowance for Uncollectibles</td>
<td>150,929</td>
</tr>
<tr>
<td>Prepaid Expenses and Other</td>
<td>143,511</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>2,183,388</td>
</tr>
</tbody>
</table>

**INVESTMENTS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>981,125</td>
<td></td>
</tr>
</tbody>
</table>

**PROPERTY AND EQUIPMENT,** net                    | 10,178,818  |
**FINANCING FEES,** net                            | 66,408      |

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Assets</strong></td>
<td>$13,409,739</td>
</tr>
</tbody>
</table>

**LIABILITIES AND NET ASSETS**

**CURRENT LIABILITIES:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Portion of Bond Payable</td>
<td>$118,205</td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>135,849</td>
</tr>
<tr>
<td>Accrued Expenses and Other</td>
<td>176,864</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>513,944</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>944,862</td>
</tr>
</tbody>
</table>

**BOND PAYABLE,** Net of Current Portion           | 3,565,259   |

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>4,510,121</td>
</tr>
</tbody>
</table>

**NET ASSETS:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted: Operating</td>
<td>1,659,498</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>6,561,762</td>
</tr>
<tr>
<td>Board Designated</td>
<td>559,924</td>
</tr>
<tr>
<td><strong>Total Unrestricted</strong></td>
<td>8,781,184</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>58,434</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>60,000</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>8,899,618</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$13,409,739</td>
</tr>
</tbody>
</table>

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**Financial Assistance 2015 Distribution Total:** $985,673

One out of eight people at the Y receives financial assistance.

- **Youth & Teen Outreach:** $111,198 (11%)
- **Child Care:** $216,966 (22%)
- **Summer Camp:** $290,114 (30%)
- **Memberships & Instructional Classes:** $367,395 (37%)
The MetroWest YMCA is a 501 (C) 3 charitable organization.